

Mktg 367: Consumer Behavior Marketing, Analytics & Prof Sales

This course involves the study of consumer behavior: the decision-making process as well as the internal and external factors that influence it. The course emphasizes understanding the relevance of CB to marketers and its application in developing effective marketing.

Prerequisites

• Pre-requisite: Minimum grade of C in Mktg 351 or GB 350.

Instruction Type(s)

• Lecture: Lecture for Mktg 367

Lecture: Compressed Video for Mktg 367Lecture: Web-based Lecture for Mktg 367

Subject Areas

• Marketing/Marketing Management, General

Related Areas

- International Marketing
- Marketing Research