

Mktg 351: Marketing Principles

Marketing, Analytics & Prof Sales

Basic principles and practices of marketing. This introductory course provides an understanding of the scope of marketing and its environment, social responsibility and ethics in marketing, the elements of the marketing mix-product, price, promotion, and distribution, how consumers make decisions and how to research and identify target markets.

Students may take either Mktg 351 or GB 350, but not both for credit toward a degree.

3 Credits

Prerequisites

- [Accy 201: Introduction to Accounting Principles I](#) (Minimum grade: C)
- [Econ 202: Principles of Microeconomics](#) (Minimum grade: C)
- Pre-requisite: 54 Completed Hours.
- Prerequisite: Math 121 or Math 125 or Math 167 or Math 262 or Math 268. (C Min)
- Prerequisite: Econ 230 or Bus 230 with a minimum grade of C.
- Prerequisite: Math 261 or Math 267 or Math 271 (C).

Instruction Type(s)

- Lecture: Lecture for Mktg 351
- Lecture: Compressed Video for Mktg 351
- Lecture: Correspondence for Mktg 351
- Lecture: Web-based Lecture for Mktg 351

Course Fee(s)

Business 1

- \$30.00

Online, Internet, or Web-based

Students may be required to pay additional fees to an outside vendor for identity verification prior to a proctored assessment.

- \$100.00 per 3 Semester Credit Hours

Subject Areas

- [Marketing/Marketing Management, General](#)

Related Areas

- [International Marketing](#)
- [Marketing Research](#)

